

# THE POWER OF EXPECTANCY 2



Your self-confidence soars and you begin acting unconsciously as if you already have what you want – which creates a positive expectancy.

1: Do you practice creating what you want in theta by your Command?

I don't know how I have all that I want or need as I am a success right now in me. I only know that I am a great seminar leader now and I am fulfilled.

2: Who are you as a successful seminar leader?

Describe 3-5 attributes of a successful seminar leader and then command them for yourself.

3: Positive Emotional Perception Leads to Positive Expectancy

**SELECT IT – When where, how much for your seminar**

**PROJECT IT – Write your Copy flyers, hold information evenings, have a concise “elevator speech” completely prepared and naturally easy for you to share when people ask you what do you do.**

**EXPECT IT – Command for your results and add musing imagining with your frontal lobe how it will come about – what it will be like when you are there – what are people saying about how well it went after the event.**

**COLLECT IT – Have your payment system in place and your next event or service ready to promote to collect your money – your beautiful lovely cash that supports you, your family and your community.**

#### 4:Open to Sources of Motivation

Remember you have the greatest tool available – to Command your wishes, hopes and dreams to come true. Start with not knowing – when you don't know how to get it done, or to get the right help or to get the attendees or..... and COMMAND a result. You are in charge of your life and all your results and good arrive from within first and then are experienced in the physical world as a reflection of what you have accomplished. Then CELEBRATE!